



OFFICELAND

Q2 2012

Digital Copier/Color Laser Printers >30ppm/Wide Format Printers

Immediate Billing

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TUTR - One Retirement Payment

Rates Effective 4/1/2012

Rates Expire Subject to Change

FMV

Amount	Advance	Term						
	Payments	12	24	36	39	48	60	63
\$3,000-\$9,999	0	0.0810	0.0432	0.0301	0.0290	0.0258	0.0216	0.0213
\$10,000-\$99,999	0	0.0808	0.0430	0.0299	0.0288	0.0256	0.0214	0.0211
\$100,000-\$250,000	0	0.0798	0.0421	0.0290	0.0278	0.0246	0.0204	0.0201

\$1 Out

Amount	Advance	Term						
	Payments	12	24	36	39	48	60	63
\$3,000-\$9,999	0	0.0904	0.0482	0.0342	0.0321	0.0273	0.0232	0.0224
\$10,000-\$99,999	0	0.0902	0.0480	0.0340	0.0319	0.0271	0.0230	0.0222
\$100,000-\$250,000	0	0.0893	0.0470	0.0330	0.0310	0.0261	0.0220	0.0212

Representative: Joan Lamond

Phone Number: (800) 247-5083

Fax Number: (800) 601-6988

www.wellsfargoleasing.com

Rate information does not constitute an offer or extension of credit. All transactions are subject to credit approval and such other terms and conditions as we may require in our sole discretion. All rates, terms and conditions subject to change without notice. Rates applicable to new equipment only.

For Municipal FMV transactions, the funding limits are as follows: (a) up to \$100,000, 65% of MSRP; (b) over \$100,000 and less than \$250,000, 50% of MSRP. For non-Municipal FMV transactions, the funding limits are as follows: (a) up to \$100,000, 125% of MSRP; (b) over \$100,000 and less than \$250,000, 100% of MSRP. Any transaction over \$250,000, contact your Vendor Services Representative for special pricing.

Commercial 10% and \$1 Purchase Option rates are not available in AR, CA (if under \$5,000), or VT. Municipal 10% and \$1 Purchase Option rates are not available in AR, FL, ID, MT, NM or OK. Availability of rates for \$1.00 or other nominal purchase option transactions in other states is subject to compliance with applicable laws.

For 90 day deferred factors, vendor is not required to submit an advance payment. The first payment will be due 90 days after the funding date and will be collected by Wells Fargo. For transactions under \$3,000, increase the \$3,000 - \$9,999 factors by .002 for 12 & 24 month terms and by .004 for 36 through 63 month terms. Call in for pricing for transactions over \$250,000.

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